

#### **COMPANY OVERVIEW**

**COMPANY NAME** 

Veiovis

## **OVERVIEW**

TakeCare Insurance Company, Inc., selected by the U.S. Federal Employee Health Benefit Program as the sole Guam-based health insurance provider, launched Veiovis in 2009.

Veiovis is a direct response to the escalating cost of American healthcare for health insurers, employer groups and patients. As a medical travel company, it leverages healthcare globalization and its core benefits: cost efficiencies, technological advances and the convergence of global quality standards.

Across Asia-Pacific, New Zealand, Hawaii and the continental United States, Veiovis delivers seamless coordinated medical care, on-the-ground expertise, end-to-end quality control processes, and credibility among an expansive network of global providers. Its brand of borderless, full-spectrum support assures comprehensive and personalized attention for patients, employers and health insurers. From medical reviews and referrals, to concurrent management of the patient's in-hospital experience, recovery and aftercare, Veiovis is committed to optimum medical outcomes and travel-tourist benefits.

Veiovis pioneers medical travel that is strongly anchored in expert global healthcare management. It wields unparalleled experience-based knowledge and agility in overseas patient care, following the same care model developed over the last two decades by TakeCare Insurance.

Unique to Veiovis is the wealth of experience (through TakeCare) in providing healthcare directly to patients. Few health insurance companies can claim to also operate their own healthcare clinics. And few have the consequent in-house access to physicians and clinicians for medical screening and patient needs evaluation. Deriving from the travel industry, most medical tourism companies lack real origins in medicine. Veiovis has this experience as it evolved directly from a health insurer with all these resources.

Veiovis meets and exceeds the international community's and the U.S.'s highest standards of excellence, as set by the American Medical Association, the Medical Tourism Association and the International Society for Quality in Healthcare.



#### INDUSTRY LEADERSHIP

Veiovis revolutionizes a strong vision for medical travel: high quality, borderless healthcare solutions through equal expertise in medical case management and travel facilitation. It safeguards the bottom-line for superior, state-of-the-art and affordable healthcare as it executes excellently managed international medical itineraries.

Through its strong inherited legacy of facilitating superior patient outcomes and world-class healthcare, Veiovis brings fortified experience and a proven track record in delivering significant cost-savings to patients and businesses while also providing them access to excellent international medical providers and delivering high patient satisfaction.

Veiovis' command of all aspects of patient care coordination—health insurance, clinic operations, medical case management and patient management — reinforces its claim to a leadership position in medical travel.

## **BORDERLESS HEALTHCARE**

Veiovis maps the medical travel territory with a full-scale network of accredited healthcare providers. The strategic location of its core operations in Guam synthesizes network activity across New Zealand, Asia (Philippines, Japan, Taiwan, Thailand, South Korea, Singapore, Malaysia), Hawaii and the continental United States.

The expansive Veiovis network secures opportunities for overseas healthcare services against the restrictions of rising costs, complex plan benefits, long wait times or unavailable treatments. It reconciles foreign and domestic medical, financial and legal environments for safe and integrated medical travel.

## INTUITIVE SERVICE

Veiovis systems are designed to intuitively anticipate and respond to nearly every medical contingency. The range of vision applied to the Company's operations encompasses reviews and referrals, medical logistics and recovery and aftercare.

Veiovis Case Managers undergo rigorous training to bridge differences in time, language, culture and environment and organize medical processes. They operate under the highest standards of quality and safety as agents of health, wellbeing and stakeholder satisfaction.

## **HEALING COMPASSION**

Veiovis' promise of healing compassion is measured by its solid commitment to:

- a) The highest ethics and integrity, professional responsibility and accountability;
- b) Patient-centered care that is transparent, personal, dignified and respectful;



c) Products and systems that are designed for the comfort, security and peace of mind of its stakeholders.

Through its immersion in Asia through TakeCare operations, Veiovis incorporates the relationship-focused traditions of the region in delivering end-to-end patient care. It balances modern, high-tech medical sciences with a warm, personal approach – that is, healthcare delivery that is high-touch and high-tech.

## SERVICE HIGHLIGHTS

#### **GLOBAL NETWORK ADMINISTRATOR**

Veiovis continuously grows and strengthens its network of first-rate health providers. It contracts the best physicians and hospitals, and connects patients, employers, and health insurers specifically to this active network. By managing the big picture, Veiovis secures the details specific to a patient's medical procedure.

## **MEDICAL CARE MANAGEMENT**

Without a firm commitment to medical excellence and the best patient outcomes, medical travel is reduced to simply tourism. Veiovis brings consistency and trustworthiness to the highly variable world of medical travel. Its systems and processes have been refined over the last 20 years, assuring the value of each step in achieving wellness. Veiovis understands and assesses a patient's health condition for the best treatments, provides all available options, coordinates between domestic and overseas doctors and hospitals and navigates all procedures and paper work for comfortable, safe and successful overseas travel for patients.

## PERSONAL CONCIERGE SERVICES

Veiovis skillfully navigates a patient's medical travel itinerary from door to door. Contingencies are reviewed, with customer service and assistance available during all phases of travel and treatment.

Apart from collaborations with medical facilities and physicians, it connects patients with international travel and concierge partners for excellent rates on airfare, hotels, travel services, and local tours for the patient and his or her companion.



## **GLOBAL PROVIDER NETWORK**

#### ASIA

## Philippines

### St. Luke's Medical Center, Quezon City

JCI-Accredited; 650-bed center founded in sophisticated technology that bests 95% of hospitals in the United States; its 230 medical residents, 123 fellows and over 1,500 medical consultants deliver first-rate healthcare to patients from Asia, Micronesia, the Middle East, Europe and the United States

### St. Luke's Medical Center, Global City

Located in the midst of business and commercial establishments, and residential communities, St. Luke's Medical Center-Global City features a 14-story, 600-bed nursing tower and an 11-story Medical Arts building for clinics; it offers a wide spectrum of medical specialties, including cardiovascular medicine, neurosciences, cancer, ophthalmology, and digestive and liver diseases, among others

## The Medical City

JCI-Accredited world-class healthcare complex of 800 beds, 280 doctors' clinics, cutting-edge diagnostic and intervention facilities and commercial spaces; a medical base of 1,000 internationally trained specialist-physicians; 2,100 staff members support the streamlined operations of this medical facility that hosts 40,000 inpatients and 380,000 outpatients annually

### American Eye Center

Established in 1995, the American Eye Center holds the distinction of being the Philippines' premier ophthalmic laser center for the treatment of nearsightedness, farsightedness, and astigmatism; offers full-service diagnostic, therapeutic and surgical facilities, the country's most experienced and longest running eye physician group practice with the largest clinical experience (35,000 refractive procedures performed); specializes in no-stitch cataract surgery and eye drop anesthesia

### Thailand

# Bumrungrad International Medical Center

State-of-the-art global healthcare pioneer with over 30 specialty centers; largest private hospital in Southeast Asia; serves over one million patients annually, of which 400,000 are from abroad; JCI-accredited, internationally trained doctors, American management, English is one of the primary languages

#### Bangkok Hospital

Flagship of Thailand's largest hospital group; a state-of-the-art medical campus with four hospitals, expansive diagnostic and treatment facilities,



more than 770 full-time and consulting physicians, 650 nurses, and numerous teams of support technicians and specialists; JCI- accredited

#### Taiwan

## Taiwan Adventist Medical Center

Taiwan Adventist Medical Center is a 450-bed hospital designed to meet a full array of community medical and preventive health needs. As a member of the global Adventist Healthcare Association, the Center is affiliated with eight Adventist healthcare facilities in Japan, Okinawa, South Korea and Hong Kong, as well as with Adventist Health Managed Care of Northern California, which consists of four medical centers: Loma Linda University and Medical Center, White Memorial Medical Center, Glendale Adventist Medical Center and Castle Medical Center.

## **Singapore**

# Raffles Hospital

Leading healthcare provider in Singapore and Southeast Asia; 16 specialist centers and 35 services; expertise in Traditional Chinese Medicine provides general and specialist services in conjunction with western medicine specialists

## Parkway Health Hospitals

Leading healthcare group operating 16 hospitals with more than 3,400 beds; with more than 1,200 accredited specialists covering 40 different specialties; value-based integrated healthcare

### Japan

### Kameda General Hospital

350 years of history and an ISO 9001 certification; 802 beds and a Level I Emergency and Trauma Center; 31 areas of medicine, including Rheumatology, Plastic Surgery, Cosmetic Surgery, Rehabilitation, Radiology, Neurosurgery and Digestive Organs

#### South Korea

## Kangbuk Samsung Hospital

24 clinical services and 30 special clinics including 6 subspecialty fields: internal medicine rehabilitation medicine, pain clinic, occupational medicine and emergency medicine

# <u>Malaysia</u>

## Sime Darby Medical Centre Subang Jaya

Award-winning and fully accredited 400-bed private tertiary medical center; world-class expertise and technology in its Specialty Centres; caters to patients of all nationalities, cultures and religions; interpretation service for Japanese, Bahasa Indonesia, Mandarin and Korean available upon request



### **NEW ZEALAND**

## Mercy Hospital Group

Largest private hospital in New Zealand, with over 100 years of medical excellence; 155 beds and seven operating rooms, with an intensive care unit, high dependency unit and coronary care unit

## Ascot Hospital Group

State-of-the-art 88-bed hospital that leads private healthcare in New Zealand; features 12 dual integrated digital operating theaters; first to introduce robotic surgery; fully integrated hospital with onsite radiology, pharmacy and laboratory services and a cutting edge Cancer care center

#### **HAWAII**

## Straub Clinic and Hospital

Complete healthcare system through the expertise of nearly 200 specialists; pioneered the first minimally invasive open heart surgery in Hawaii

## Kapi'olani Medical Center at Pali Momi

116-bed facility with over 400 medical specialists; pioneered the state's first Retina Center; offers specialized care for women and children

## **CALIFORNIA**

#### Cedars-Sinai Medical Center

A leader in world-class medicine with over 2,000 physicians; ranks among the top institutions for cancer, endocrinology, geriatric care, gastrointestinal disorders, gynecology, heart and heart surgery, kidney disease, neurology and neurosurgery, orthopedics and respiratory disorders

#### Good Samaritan Hospital

Diagnostic, surgical and therapeutic care, and an acclaimed oncology program offer comprehensive options; with over 600 physicians and 1,300 employees, the combined staff base speaks 60 languages and dialects

## Long Beach Memorial Medical Center

100 years of excellence in medical and surgical treatments; benchmarks in breast cancer prevention and treatment, cardiovascular surgery and obstetric care

## Millers Children's Hospital

Center of excellence for the primary and specialty care of children and expectant mothers; houses one of the largest Neonatal Intensive Care Units (NICU) in California



#### **UCLA Medical Center**

Academic medical center pioneering stem cell biology, AIDS, gene therapy, neurosciences, women's health and geriatrics; its Ronald Reagan UCLA Medical Center ranks as one of the top five hospitals in the United States; 2,000 physicians, over 200 of whom are listed among the best doctors in America

#### PACIFIC NORTHWEST

Oregon Health and Science University

The Oregon Health and Science University supports world-class care with groundbreaking education and research programs. Its clinical centers and institutes -- for eye care, health and healing, women's health, child development and rehabilitation, digestive health, diabetes health and cancer – offer advance patient- and family-centered care with state-of-the-art technology.

#### **EXECUTIVE TEAM**

Joseph Husslein President & CEO, TakeCare Insurance

Founder & Visionary, Veiovis, LLC

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