



*Your Global Healthcare Partner*

## **VEIOVIS FOR PATIENT-TRAVELERS**

Value is a key consideration for medical patients. In light of rising health care costs, patients seek health care alternatives that provide the best care without draining their life savings. The best value proposition is the fulfillment of price, quality and service considerations.

Medical Travel, or obtaining health care treatments in foreign or domestic facilities, is gaining a reputation for safe and affordable medical care with quality results. Medical travel is ideal for patients who are interested in traveling for the following reasons:

- a. Economical medical treatments;
- b. Immediate availability of procedures;
- c. State-of-the-art treatments that are not be available where they live; or
- d. Medical care for procedures not covered by insurance benefits.

Dental, cosmetic, orthopedic and cardiovascular procedures are among the top procedures sought in other countries today, and with the rise of expert medical travel facilitators, a range of other specializations and treatments are also increasingly popular.

Patients who are considering medical travel seek both an industry leader and a committed partner in their foray into overseas health care. They need their bottom line concern – health care – properly addressed and prioritized as their main purpose for travel. As potential patient-travelers, they are overwhelmed with a host of concerns:

### **Medical**

- Immediacy and cost of the required treatment
- Options for overseas medical facility and specialist in compliance with international standards and accreditation
- Coordination between primary physician and overseas specialist and transfer of information
- Availability of specific medications
- Pre-screening requirements
- Actual treatment
- Ease and convenience of hospital stay
- Availability of English speaking staff
- Details of follow-up care

### **Travel**

- Fitness to travel
- Safety and security of overseas destination
- Travel itinerary
- Travel insurance coverage
- Items to bring
- Airline and hotel bookings; local transportation
- Foreign currency and exchange rate
- Communications system
- On-the-ground assistance



As liaisons to specific network providers around the world, medical travel facilitators connect patients to physicians, specialists and medical hubs. Facilitators differ greatly in experience, expertise, network strength and quality, and range of services offered.

Veiovis offers the best value proposition for medical travel patients who require equal expertise in health care management and travel facilitation. Its extensive background in health insurance and clinic operations assures that all medical aspects – pre- to post-procedure – are fully covered following the highest quality and ethical standards.

Veiovis demands the same level of excellence from each of its network providers. This means nationally and internationally accredited medical facilities in Asia, New Zealand, Hawaii, the continental United States. Further, these facilities employ U.S. or European-trained physicians, use international-standard equipment and information technology, operate under strict, evidence-based guidelines and provide support for foreign patients through designated international offices.

Veiovis' outstanding relationship with its network providers, combined with extensive local knowledge, assures economical rates for all medical procedures. Patient-travelers enjoy affordable medical fees, extending their budgets to include accommodations at resort hotels or a sightseeing trip in their host country. The Veiovis network also includes partnerships with travel and concierge partners, expanding the value proposition for patient-travelers.

A host of options, support services and communication systems are available to patient-travelers through Veiovis, so that their every concern becomes Veiovis' primary focus. Case Managers guide patient-travelers through the entire process and handle the details from start to finish. This personalized approach ensures Veiovis is a fluid, transparent and reliable model of patient-traveler service designed to alleviate all causes for concern and provide every patient-traveler security and peace of mind.

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